

**Excerpt 5.** ((Prior to the excerpt, the teacher takes out two pieces of clothing, holding one in each hand. In this instance, the teacher asks the students to describe the color and price of the clothes in Chinese.))

01 T: 你 看 这 两 件 衣服.  
*nǐ kàn zhè liǎng jiàn yīfu.*  
2SG see this two CLF cloth  
‘Here are two clothes.

02 这 件 是:?  
*zhè jiàn shì:?*  
this CLF COP  
This is:?’  
\*----left hand raising the red cloth----\*



Figure 5a.

03 (1.0s)

04 Ss: 红色 的.  
*hóngsè de.*  
red NR  
‘Red.’

05 T: 对 了.  
*duì le.*  
right PST  
‘Right.

06 → 这 件 是:?  
*zhè jiàn shì:?*  
this CLF COP  
This is:?’  
\*----right hand raising the white cloth----\*



Figure 5b.

07 Ss: → 白色 的.  
*báisè de.*  
white NR  
‘White.

08 T: 白色 的.  
*báisè de.*  
white NR  
‘White.

09 样子(.) 也 不 一样.  
*yàngzi(.) yě bù yíyàng.*  
appearance also NEG same  
They also look different.

10 而且 °呢°,  
*érqiě ne,*  
also PRT  
‘And,  
\*----turn the two clothes around----\*

11 这 件:?  
*zhè jiàn:?*  
this CLF  
‘This: ?  
\*-----raising the red cloth in the left hand-----\*



Figure 5c.

12 Ss: 价钱-  
*jiàqián-*  
price  
‘Price-’

13 T: 二 百 块 钱.  
*yì bǎi kuài qián.*  
one hundred CLF money  
‘One hundred yuan.

14 → 这 件:?  
*zhè jiàn:?*  
this CLF  
This:?’  
\*----right hand raising the white cloth----\*



Figure 5d.

15 Ss: → 两 百.  
*liǎng bǎi.*  
two hundred  
‘Two hundred.’

16 T: 二 百 块.  
*èr bǎi kuài.*  
two hundred CLF.  
‘Two hundred.’

17 °二 百 块°.  
*°èr bǎi kuài°.*  
two hundred CLF.  
‘Two hundred.’